

Job Description: Sales / Specialty Coffee Expert Family-owned and operated specialty food Importer, Distributor and, Manufacturer, now into specialty coffee industry is looking for an individual to take command of regional and national sales. Probat roasters and Cablevey conveyance. The right candidate should promote a positive image, be a self starter, and be able to manage multiple tasks at once, while not losing focus of the overall goals of the company. A passion for fine foods and coffee is essential. Candidate needs the ability to target new customers and new sales opportunities, while developing action plans to approach. You'll be responsible for training and educating sales staff, as well as the customers; create and execute realistic budgets and sales plans for optimal growth - accelerated, but well controlled. Our company is financially stable, and able to offer a full benefit package in addition to your negotiated salary and commission-based compensation. If you're interested in discussing this opportunity at further length and feel that you are qualified, please submit your resume and salary requirements to rlhaught@parisbrothers.com.